

# YOUR PATH TO HOMEOWNERSHIP

## 1 ESTABLISH YOUR BUDGET

You will need to obtain a pre-approval letter from a local, reputable lender. This is crucial because it provides you with a clear understanding of a budget that you are comfortable with, helping you avoid the disappointment of falling in love with a home that may be a financial stretch.



## 3 MAKE AN OFFER

Negotiating an offer is not solely oriented around the price of the home, although that is a key factor. There are many other terms that can influence the seller and win you the deal. CORE Group will advise you on the optimal approach and strategy to secure the best possible deal for you!



## 4 GET UNDER CONTRACT

Here, CORE Group will guide you to ensure that all contract terms are fulfilled. This means that we will be in close communication to advise you each step of the way. During this period, the main tasks will include scheduling inspections, ordering an appraisal, obtaining title insurance and finalizing your loan.



## 5 CLOSE ON YOUR NEW HOME

This is the final step in your home-buying journey! This is where all of the necessary paperwork is signed, your down payment and closing costs are paid and ownership is officially transferred to you. Shortly after closing you will receive the keys to your new home!

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