



CORE GROUP

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Every homeowner has asked the question "what's my home worth?" This is completely understandable, but what's more important is how much money you put in your pocket after the deal has closed. Here is how you can arrive at that all-important figure.

TYPICAL SELLER CLOSING COSTS

Property Taxes:

- Prorated based on your closing date

Various Title Company Fees:

- ~\$500-\$1,000

Owner's Title Policy:

- Based on home sales price
- ~\$0.75%-1.00% of the sales price

Seller Contributions to Buyer's Closing Costs:

- In lieu of repairs, or can really be for any other reason (lack of funds on the buyer, etc.)

Agent Commissions:

- Generally 6%

Survey:

- ~\$500-\$750

Home Warranty Credit:

- ~\$500-\$750

